

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	2.0837	2.2371	(\$0.1534)	3.25%	GAL	2.0665	2.2199	(\$0.1534)	3.25%	GAL	2.0373	2.1916	(\$0.1543)
1/2 GAL	1.0419	1.1186	(\$0.0767)	HVD	1/2 GAL	1.0333	1.1100	(\$0.0767)	HVD	1/2 GAL	1.0186	1.0958	(\$0.0772)
QTS	0.5209	0.5593	(\$0.0384)	HOMO	QTS	0.5166	0.5550	(\$0.0384)	HOMO	QTS	0.5093	0.5479	(\$0.0386)
PTS	0.2605	0.2796	(\$0.0191)		PTS	0.2583	0.2775	(\$0.0192)		PTS	0.2547	0.2739	(\$0.0192)
10 OZ.	0.1628	0.1748	(\$0.0120)		10 OZ.	0.1614	0.1734	(\$0.0120)		10 OZ.	0.1592	0.1712	(\$0.0120)
1/2 PTS	0.1302	0.1398	(\$0.0096)		1/2 PTS	0.1292	0.1387	(\$0.0095)		1/2 PTS	0.1273	0.1370	(\$0.0097)
LF 2% GAL	1.9123	2.0651	(\$0.1528)	LOWFAT 2.00%	GAL	1.8951	2.0479	(\$0.1528)	LOWFAT 2.00%	GAL	1.8658	2.0195	(\$0.1537)
1/2 GAL	0.9562	1.0326	(\$0.0764)		1/2 GAL	0.9475	1.0240	(\$0.0765)		1/2 GAL	0.9329	1.0097	(\$0.0768)
QTS	0.4781	0.5163	(\$0.0382)		QTS	0.4738	0.5120	(\$0.0382)		QTS	0.4664	0.5049	(\$0.0385)
PTS	0.2390	0.2581	(\$0.0191)		PTS	0.2369	0.2560	(\$0.0191)		PTS	0.2332	0.2524	(\$0.0192)
10 OZ.	0.1494	0.1613	(\$0.0119)		10 OZ.	0.1481	0.1600	(\$0.0119)		10 OZ.	0.1458	0.1578	(\$0.0120)
1/2 PTS	0.1195	0.1291	(\$0.0096)		1/2 PTS	0.1184	0.1280	(\$0.0096)		1/2 PTS	0.1166	0.1262	(\$0.0096)
1.5% GAL	1.8418	1.9943	(\$0.1525)	LOWFAT 1.50%	GAL	1.8246	1.9770	(\$0.1524)	LOWFAT 1.50%	GAL	1.7953	1.9486	(\$0.1533)
1/2 GAL	0.9209	0.9971	(\$0.0762)		1/2 GAL	0.9123	0.9885	(\$0.0762)		1/2 GAL	0.8976	0.9743	(\$0.0767)
QTS	0.4605	0.4986	(\$0.0381)		QTS	0.4562	0.4943	(\$0.0381)		QTS	0.4488	0.4871	(\$0.0383)
PTS	0.2302	0.2493	(\$0.0191)		PTS	0.2281	0.2471	(\$0.0190)		PTS	0.2244	0.2436	(\$0.0192)
10 OZ.	0.1439	0.1558	(\$0.0119)		10 OZ.	0.1425	0.1545	(\$0.0120)		10 OZ.	0.1403	0.1522	(\$0.0119)
1/2 PTS	0.1151	0.1246	(\$0.0095)		1/2 PTS	0.1140	0.1236	(\$0.0096)		1/2 PTS	0.1122	0.1218	(\$0.0096)
1% B.M.SWAC GAL	1.7714	1.9234	(\$0.1520)	B.M. SWAC 1.00%	GAL	1.7541	1.9061	(\$0.1520)	B.M. SWAC 1.00%	GAL	1.7248	1.8777	(\$0.1529)
1/2 GAL	0.8857	0.9617	(\$0.0760)		1/2 GAL	0.8771	0.9531	(\$0.0760)		1/2 GAL	0.8624	0.9388	(\$0.0764)
QTS	0.4428	0.4808	(\$0.0380)		QTS	0.4385	0.4765	(\$0.0380)		QTS	0.4312	0.4694	(\$0.0382)
PTS	0.2214	0.2404	(\$0.0190)		PTS	0.2193	0.2383	(\$0.0190)		PTS	0.2156	0.2347	(\$0.0191)
10 OZ.	0.1384	0.1503	(\$0.0119)		10 OZ.	0.1370	0.1489	(\$0.0119)		10 OZ.	0.1348	0.1467	(\$0.0119)
1/2 PTS	0.1107	0.1202	(\$0.0095)		1/2 PTS	0.1096	0.1191	(\$0.0095)		1/2 PTS	0.1078	0.1174	(\$0.0096)
.50% BM/SWAC/SKIM	1.7028	1.8547	(\$0.1519)	BM/SWAC/SKIM 0.50%	GAL	1.6856	1.8374	(\$0.1518)	BM/SWAC/SKIM 0.50%	GAL	1.6562	1.8089	(\$0.1527)
1/2 GAL	0.8514	0.9273	(\$0.0759)		1/2 GAL	0.8428	0.9187	(\$0.0759)		1/2 GAL	0.8281	0.9045	(\$0.0764)
QTS	0.4257	0.4637	(\$0.0380)		QTS	0.4214	0.4594	(\$0.0380)		QTS	0.4141	0.4522	(\$0.0381)
PTS	0.2129	0.2318	(\$0.0189)		PTS	0.2107	0.2297	(\$0.0190)		PTS	0.2070	0.2261	(\$0.0191)
10 OZ.	0.1330	0.1449	(\$0.0119)		10 OZ.	0.1317	0.1435	(\$0.0118)		10 OZ.	0.1294	0.1413	(\$0.0119)
1/2 PTS	0.1064	0.1159	(\$0.0095)		1/2 PTS	0.1053	0.1148	(\$0.0095)		1/2 PTS	0.1035	0.1131	(\$0.0096)
FLAV 3.25%GAL	1.9383	2.0811	(\$0.1428)	FLAV.MILK 3.25%	GAL	1.9223	2.0651	(\$0.1428)	FLAV.MILK 3.25%	GAL	1.8951	2.0387	(\$0.1436)
1/2 GAL	0.9692	1.0405	(\$0.0713)		1/2 GAL	0.9612	1.0325	(\$0.0713)		1/2 GAL	0.9476	1.0193	(\$0.0717)
QTS	0.4846	0.5203	(\$0.0357)		QTS	0.4806	0.5163	(\$0.0357)		QTS	0.4738	0.5097	(\$0.0359)
PTS	0.2423	0.2601	(\$0.0178)		PTS	0.2403	0.2581	(\$0.0178)		PTS	0.2369	0.2548	(\$0.0179)
10 OZ.	0.1514	0.1626	(\$0.0112)		10 OZ.	0.1502	0.1613	(\$0.0111)		10 OZ.	0.1481	0.1593	(\$0.0112)
1/2 PTS	0.1211	0.1301	(\$0.0090)		1/2 PTS	0.1201	0.1291	(\$0.0090)		1/2 PTS	0.1184	0.1274	(\$0.0090)
FLAV 1.25%GAL	1.7094	1.8508	(\$0.1414)	FLAV.MILK LF 1.50%	GAL	1.6934	1.8348	(\$0.1414)	FLAV.MILK LF 1.50%	GAL	1.6662	1.8084	(\$0.1422)
FLAV 1.50% HG	0.8547	0.9254	(\$0.0707)		1/2 GAL	0.8467	0.9174	(\$0.0707)		1/2 GAL	0.8331	0.9042	(\$0.0711)
FLAV 1.50% QT	0.4273	0.4627	(\$0.0354)		QTS	0.4233	0.4587	(\$0.0354)		QTS	0.4165	0.4521	(\$0.0356)
FLAV 1.50% PT	0.2137	0.2314	(\$0.0177)		PTS	0.2117	0.2294	(\$0.0177)		PTS	0.2083	0.2261	(\$0.0178)
FLAV 1.50%10oz	0.1335	0.1446	(\$0.0111)		10 OZ.	0.1323	0.1433	(\$0.0110)		10 OZ.	0.1302	0.1413	(\$0.0111)
FLAV 1.50%HPT	0.1068	0.1157	(\$0.0089)	1.50%	1/2 PTS	0.1058	0.1147	(\$0.0089)	1.50%	1/2 PTS	0.1041	0.1130	(\$0.0089)
FLAV 1% HPT	0.1027	0.1116	(\$0.0089)	1.00%	1/2 PTS	0.1017	0.1106	(\$0.0089)	1.00%	1/2 PTS	0.1017	0.1106	(\$0.0089)
FLAV 2% HPT	0.1109	0.1198	(\$0.0089)	2.00%	1/2 PTS	0.1099	0.1188	(\$0.0089)	2.00%	1/2 PTS	0.1082	0.1171	(\$0.0089)

THIS REPORT IS INTENDED AS A GUIDE.
 THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TRODNEY L PHILLIPS ADMINISTRATOR 804-786-2013

PLEASE SEE PAGE 2 FOR ADDITIONAL INFORMATION CONCERNING THIS REPORT

INFORMATION ABOUT THIS REPORT

THIS REPORT MAY BE USED TO ASCERTAIN INCREASES AND DECREASES TO THE PRICE OF CLASS I FLUID MILK PRODUCTS RESULTING FROM ANOTHER. IT SPECIFICALLY REFLECTS VARIANCES, BY MARKET, IN THE PRICE OF FLUID MILK PRODUCTS BY CONTAINER SIZE.

THE REPORT IS SEPARATED INTO THREE SECTIONS. EACH SECTION PROVIDES INFORMATION RELATIVE TO THE STATE MILK COMMISSION. THE TOP PART OF EACH SECTION DETAILS THE CURRENT MONTHS CLASS I, CLASS II AND BUTTERFAT DIFFERENTIAL PRICES FOR EACH MARKET PRIOR PERIOD. A VARIANCE WHICH COMPARES THE PRICES FROM ONE PERIOD TO ANOTHER IS REFLECTED TO ILLUSTRATE ACTUAL DOLLAR

THE NEXT PART OF EACH SECTION IS SEGREGATED INTO FOUR COLUMNS. STARTING FROM THE LEFT, THE FIRST COLUMN DESCRIBES THE CONTAINER SIZE. THE NEXT TWO COLUMNS REFLECT THE COST OF RAW MILK FOR THE CURRENT MONTH AND THE PRIOR PERIOD RESPECTIVELY. THE THIRD COLUMN REFLECTS THE VARIANCE OR DIFFERENCE BETWEEN THE VALUES INDICATED IN COLUMNS 2 AND 3. THIS VARIANCE MAY BE USED TO DETERMINE AN INCREASE OR DECREASE IN FLUID MILK PRODUCTS. THESE VARIANCES MAY BE HELPFUL IN CONTRACT ADMINISTRATION FOR FLUID MILK PRODUCTS. ALLOWANCES IN PRICING PRODUCTS WHICH ARE SUBJECT TO MONTHLY FLUCTUATIONS IN PRODUCER RAW MILK PRICES.

EASTERN MARKET SALES AREAS		WESTERN MARKET SALES AREAS		SOUTHWEST MARKET SALES AREAS	
COUNTIES	COUNTIES	COUNTIES	CITIES	COUNTIES	
ACCOMACK	ALBEMARLE	PAGE	ROANOKE	BLAND	
NORTHAMPTON	ALLEGHANY	PATRICK	STAUNTON	BUCHANAN	
AMELIA	AMHERST	PITTSYLVANIA	WAYNESBORO	DICKENSON	
BRUNSWICK	APPOMATOX	PULASKI	WINCHESTER	LEE	
NOTTOWAY	AUGUSTA	RAPPAHANNOCK		RUSSELL	
BUCKINGHAM	BATH	ROANOKE		SCOTT	
POWHEATAN	BEDFORD	ROCKBRIDGE		TAZEWELL	
CAROLINE	BOTETOURT	ROCKINGHAM		WASHINGTON	
PRINCE EDWARD	CAMPBELL	SHENANDOAH		WISE	
CHARLES	CARROLL	SYMTH			
PRINCE GEORGE	CLARKE	SPOTSYLVANIA		CITIES	
CHARLOTTE	CRAIG	STAFFORD		BRISTOL	
RICHMOND	CULPEPER	WARREN		NORTON	
CHESTER	FAUQUIER	WYTHE			
SOUTHAMPTON	FLOYD				
CUMBERLAND	FLUVANNA	CITIES			
SURRY	FRANKLIN	BUENA VISTA			
DINWIDDIE	FREDERICK	CHARLOTTESVILLE			
WESTMORELAND	GILES	CLIFTON FORGE			
ESSEX	GRAYSON	COVINGTON			
YORK	GREENE	DANVILLE			
GLOUCESTER	HENRY	FREDERICKSBURG			
CITIES	HIGHLAND	GALAX			
GOOCHLAND	LOUISA	HARRISONBURG			
CHESAPEAKE	MADISON	LEXINGTON			
GREENSVILLE	MONTGOMERY	LYNCHBURG			
COLONIAL HEIGHTS	NELSON	MARTINSVILLE			
HALIFAX	ORANGE	RADFORD			
FRANKLIN					
HANOVER					
HAMPTON					
HENRICO					
HOPEWELL					
ISLE OF WIGHT					
NEWPORT NEWS					
JAMES CITY					
NORFOLK					
KING AND PETERSBURG					
KING GEORGE					
PORTSMOUTH					
KING WILLIAM					
RICHMOND					
LANCASTER					
SALEM					
LUNENBURG					
SOUTH BOSTON					
MATHEWS					
SUFFOLK					
MECKLENBURG					
VIRGINIA BEACH					
MIDDLESEX					
WILLIAMSBURG					
NEW KENNESAW					

NOTE: ARLINGTON, LOUDOUN, FAIRFAX AND PRINCE WILLIAM COUNTIES AND FALLS CHURCH, MANASSAS, MANASSAS PARK MILK COMMISSION. MILK PRICES IN THESE AREAS ARE REGULATED BY FEDERAL ORDER #1.