



**COMMONWEALTH OF VIRGINIA
STATE MILK COMMISSION
MILK MARKET INFORMATION BULLETIN**

New Web Site: www.vdacs.virginia.gov/smc

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Class I Sales Analysis

The total Class I sales (excluding P/D) for December 2011, in all markets decreased by 1.62% compared with December 2010. The Eastern Virginia Market had a decrease of 5.06%, while the Southwest Virginia Market had an increase of 5.22%, and the Western Virginia Market increased by 1.45%. The total Class I sales year-to-date for December 2011 increased by 2.23% compared with the corresponding period of 2010.

Total Base Assigned

State Order Plants	6,342
F. O. No. 1	16,920
F. O. No. 5	49,852
Other F. O. Plants	<u>3,980</u>
Total:	77,094

Class I Allocation

State Order Plants	6,065
F. O. No. 1	15,931
F. O. No. 5	46,783
Other F. O. Plants	<u>3,900</u>
Total:	72,679

Delivery & Shrinkage

For December 2011, there were 2 processing plants (not fully regulated by Federal Order). These plants received 11,766 thousand pounds of deliveries from baseholding producers. Of these deliveries, 51.55% were allocated to Class I, with 27.43% to Class I-A, and 21.03% allocated to Class II. Total shrinkage for the 2 State Order plants amounted to 114 thousand pounds, or approximately 0.97% of producer deliveries. Of the total shrinkage, 114 thousand pounds were allocated to Class II, with 0 thousand pounds allocated to Class I-A, and 0 thousand pounds allocated to Class I.

CLASS I & II PRICES
(3.5% B.F.)

	<u>12/11</u>	<u>11/11</u>	<u>12/10</u>
Eastern Mkt.	\$25.69	\$25.67	\$24.13
Southwest Mkt.	\$25.16	\$25.13	\$23.57
Western Mkt.	\$25.49	\$25.47	\$23.93
Class II All Mkts.	\$18.08	\$19.26	\$15.77
Class II B.F./Lb.	\$1.7513	\$1.9578	\$1.8022

DISTRIBUTORS UPDATE

For the month of December 2011, there were 85 processing general distributors, 108 non-processing general distributors and 5 producer general distributors licensed by the Virginia State Milk Commission. The processing general distributor count and their location are as follows:

<u>State</u>	<u>No. Distributors</u>	<u>State</u>	<u>No. Distributors</u>
Alabama (AL)	1	Missouri (MO)	1
Arizona (AZ)	1	North Carolina (NC)	5
California (CA)	3	New Jersey (NJ)	3
Colorado (CO)	1	New York (NY)	7
Connecticut (CT)	1	Ohio (OH)	4
Florida (FL)	2	Pennsylvania (PA)	12
Georgia (GA)		South Carolina (SC)	2
Illinois (IL)	2	Tennessee (TN)	4
Indiana (IN)	1	Texas (TX)	2
Kansas (KS)	1	Utah (UT)	1
Kentucky (KY)	4	Virginia (VA)	11
Maryland (MD)	5	Wisconsin (WI)	4
Massachusetts (MA)	1	West Virginia (WV)	1
Michigan (MI)	2		
Minnesota (MN)	3		

PRODUCERS UPDATE

Number of Licensed Base-Holding Producers by States

For the month of December 2011, there were 1,023 licensed base-holding producers as listed below, by state:

<u>State</u>	<u>No. Producers</u>
Delaware (DE)	4
Florida (FL)	2
Georgia (GA)	1
Maryland (MD)	175
North Carolina (NC)	17
Pennsylvania (PA)	376
South Carolina (SC)	8
Virginia (VA)	428
West Virginia (WV)	11
Wisconsin (WI)	1

PRODUCTION COMPARISON

	<u>December 2011</u>	<u>December 2010</u>	<u>Increase Or (Decrease)</u>	<u>% Increase/ (Decrease)</u>
Va. Baseholders:	93,973,963	94,789,812	(815,849)	(0.86)
Va. Non-Baseholders:	51,920,399	47,134,401	4,785,998	10.15
VIRGINIA TOTAL:	<u>145,894,362</u>	<u>141,924,213</u>	<u>3,970,149</u>	<u>2.80</u>
Non-State Baseholders:	141,840,626	139,063,894	2,776,732	2.00
GRAND TOTAL:	<u>287,734,988</u>	<u>280,988,107</u>	<u>6,746,881</u>	<u>2.40</u>