STATE MILK COMMISSION

Crafton Wilkes, Administrator

Milk Market Bulletin	March 2024
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Class I Sales and Allocation

	<u>Month</u>	ly Sales Compari	Annual Sales Comparison			
Market	Mar '24	Mar '23	Change (%)	Mar '24	Mar '23	Change (%)
East	28,527,525	29,600,837	-3.63%	85,467,072	86,629,872	-1.34%
West	25,772,956	26,241,013	-1.78%	78,093,154	77,502,548	0.76%
Southwest	3,537,009	3,553,117	-0.45%	10,678,158	10,590,630	0.83%
TOTAL	57.837.490	59.394.967	-2.62%	174.238.383	174.723.050	-0.28%

Order	Base Assigned	Class I Allocation		
	(000s pounds)	(000s pounds)		
Federal Order 1	18,602	14,775		
Federal Order 5	36,762	28,707		
Federal Order - Other	10,558	7,715		
Virginia	1,083	829		
TOTAL	67.004	52.026		

Producer Information

Producer Price (at 3.5% butterfat)			Baseholding Producer	s by State		
Market	Jan '24	Feb '24	Mar '24	Mar '23		
Class I - East	\$24.72	\$24.25	\$25.34	\$24.81	Maryland	
Class I - West	\$24.52	\$24.05	\$25.14	\$24.61	Pennsylvania	
Class I - Southwest	\$24.02	\$23.55	\$24.64	\$24.11	Virginia	
Class II - All Markets	\$20.04	\$20.53	\$21.12	\$19.52		
Class II - Butterfat	\$2.9835	\$3.1101	\$3.2455	\$2.7370	Other States	
	Milk Prod	duction_				
	Mar '24	Mar '23	Change	Change (%)	TOTAL	
VA Baseholders	95,414,315	95,625,904	-211,589	-0.22%		
VA Non-Baseholders	28,196,153	28,498,574	-302,421	-1.06%		
Out-of-State Baseholders	70,619,728	61,894,582	8,725,146	14.10%		
VA PRODUCTION TOTAL	123,610,468	124,124,478	-514,010	-0.41%		
BASE PRODUCTION TOTAL	166,034,043	157,520,486	8,513,557	5.40%		

Sales Information (all figures represent pounds sold)

					Flavored				
Market	Whole	Red. Fat	Lowfat	Skim	Whole	Lowfat	Buttermilk	Eggnog	Other ¹
East	11,096,440	9,621,157	3,077,020	1,352,187	253,552	1,316,719	182,684	528	1,627,238
West	10,640,189	8,513,899	2,090,360	1,144,601	354,648	1,884,066	237,751	1,560	905,883
Southwest	1,438,105	1,208,594	252,994	171,619	66,734	319,250	75,105	0	4,609
TOTAL	23.174.733	19.343.651	5.420.374	2.668.406	674.934	3.520.035	495.539	2.088	2.537.729

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.